

# PT RESOURCE ALAM INDONESIA Tbk

Stock Code : KKGJ



## PUBLIC EXPOSE PRESENTATION

Indonesia Stock Exchange  
29 November 2018



## Company's Overview



**PT. Resource Alam Indonesia Tbk (IDX: KKGI)** is a holding company with subsidiary in the field of mining coal and mini-hydro power plant located in some sites in Indonesia as follows:

- 1. PT. Insani Baraperkasa:** PKP2B of Generation III, East Kalimantan, Concession Area of 24,477.6 acres. Production Phase. Proven and probable reserves are 170,1 million MT (see the next table).
- 2. PT. Loa Haur:** IUP of Production Operation, Central Kalimantan, the Concession Area of 5.000 acres. **Proven reserves** are  $\pm$  12 million MT, CV 4650-6191 (gar).
- 3. PT. Kaltim Mineral:** IUP Exploration, East Kalimantan, Total Area of Concession: 10.000 acres. Proven reserves are 34 million MT, CV 4329-4560 (gar).
- 4. PT. Khatulistiwa Hidro Energi: 99% Owner of PT. Bias Petrasia Persada:** already signed PPA with PT. PLN with 6.4 MW-capacity in Cicitih, West Java.

PKP2B = Coal Contract of Work; IUP = Mining Business License.

## UPDATED RESERVES DATA



- PT Resource Alam Indonesia Tbk through its subsidiary PT Insani Baraperkasa “Insani” has commissioned in October 2018 a Pre-Feasibility Study and Coal Reserves Statement which is in compliance with the Australasian Code for Reporting Mineral Resources and Ore Reserves (JORC Code) to Britmindoo Mining Services Singapore Pte Ltd “Britmindoo” with stated Coal Reserves amounting to **91.81 Million MT** “JORC Report 2018”. The JORC Report 2018 covers a small area of Insani total concession area of 24,478 ha “Total Area”.
- Insani Coal Reserves from the Total Area amount to **170.1 Million MT** of which **91.81 Million MT** have been assessed by Britmindoo in the JORC Report 2018 and **78.30 Million MT** have been estimated by Insani outside the acreage of the JORC Report 2018.

# LATEST RESERVES DATA

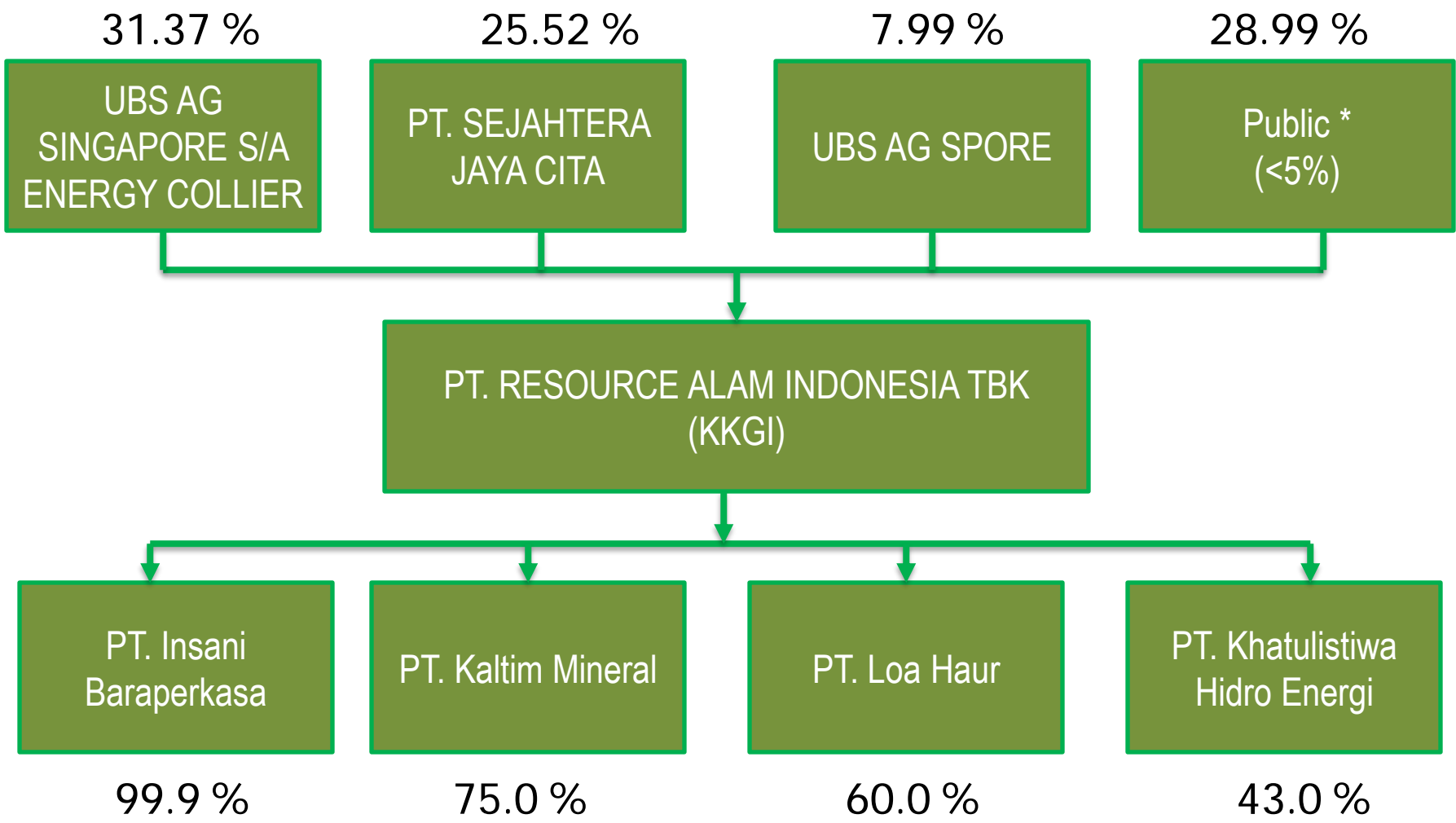
## UPDATED RESERVES DATA as per Dec 31, 2017

(INCLUDING JORC REPORT FROM BRITMINDO)

	JORC 2018 (mill MT) (A)	Internal Eksplorasi Non JORC (mill MT) (B)	Total Reserves (A+B)
Proven	69.0	14.2	83.2
Probable	22.8	64.1	86.9
Total Reserves	91.8	78.3	170.1



5 **Structure Ownership**  
**31 Oct 2018**



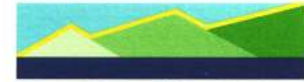
*public presentage excluded Buyback shares 6,13 %*

## PT Insani Baraperkasa (IBP) Coal Mining Concession



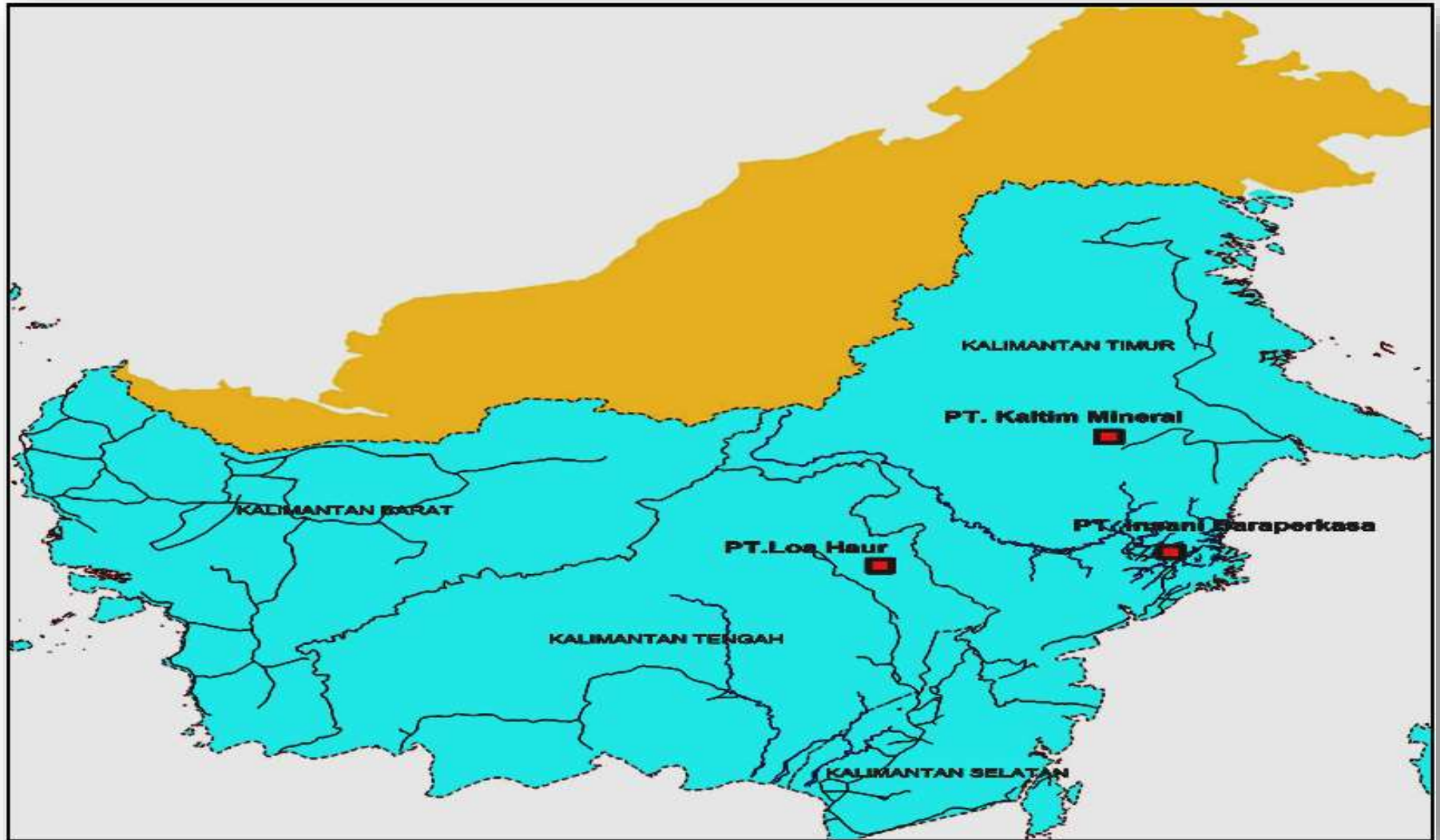
- The Company as the owner of coal mining concession that has been in production phase and as the holder of PKP2B of Generation III.
- The concession area of 24,477.6 acres where its mining area up today is  $\pm$  2,037 acres.
- Based on JORC Report from Britmind and internal exploration of the Company, the amount of coal reserves increases to 170.1 Million MT. This increment is in accordance with the most updated report on Pre-Feasibility Study per December 31<sup>st</sup>, 2017. Thus, such coal reserves of PT Insani Baraperkasa per October 31<sup>st</sup>, 2018 are 168.8 million MT.
- The concession period is up to 2036 (30 years as from the production permit in 2006). The renewal is two (2) times @ 10 years.
- Mining location is very strategic at 10-22 km of hauling distance and its production cost is relatively low.

# Mine Location Map



**RAIN GROUP**

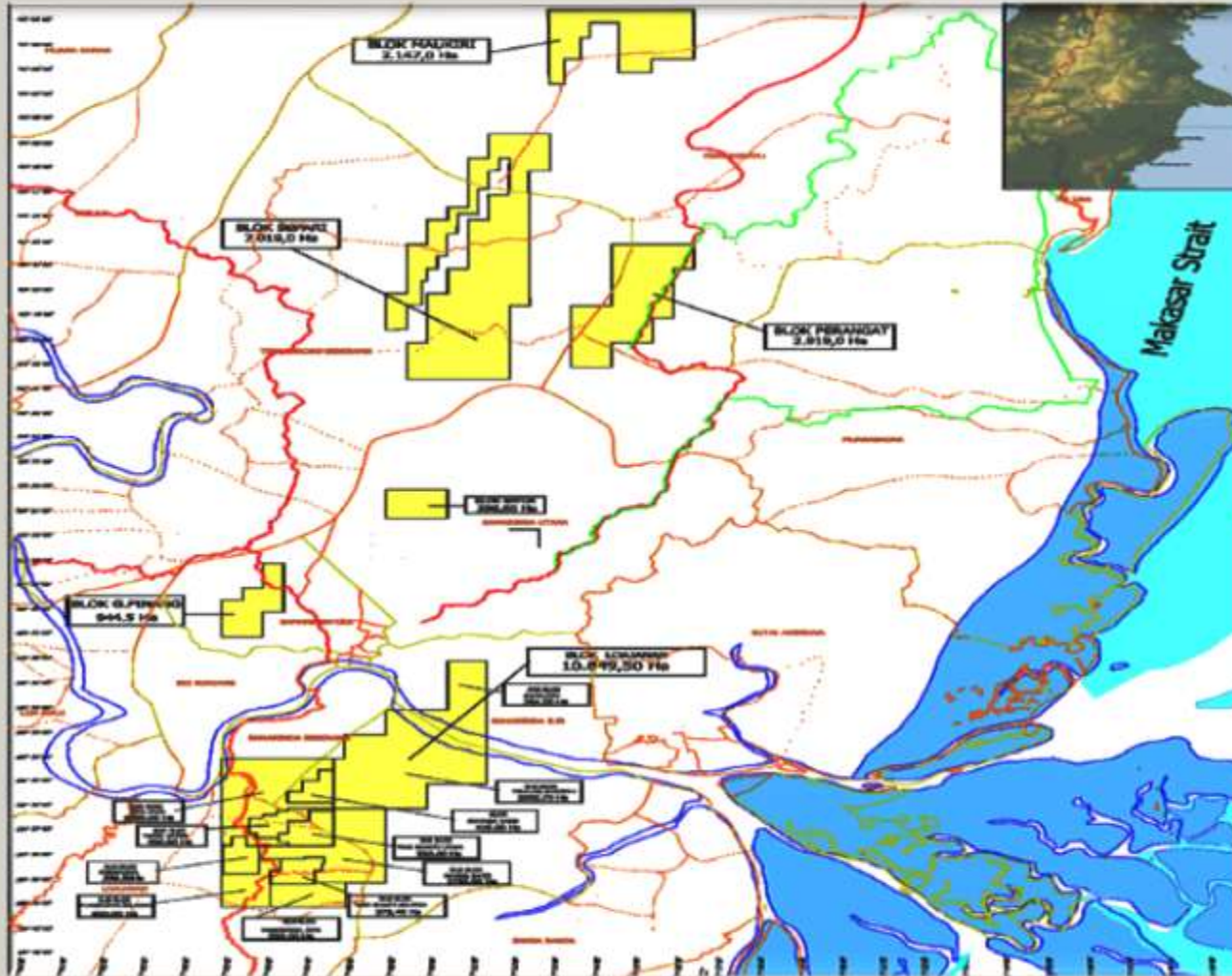
PT RESOURCE ALAM INDONESIA Tbk



# 8 Mine Location Map Insani Baraperkasa



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- KETERANGAN :**
- Wilayah PKP2B PT. INSANI BARAPERKASA
  - JALAN
  - Batas Administrasi**
    - Batas Kecamatan
    - Batas Kelurahan / Desa

BLOK	LUAS AREA
<b>LITARA</b>	
BLOK SEPARI	2.919 Ha
BLOK PERANGAT	2.919 Ha
BLOK MAUKIRI	2.147 Ha
<b>SELATAN</b>	
BLOK GN. PINANG	994,50 Ha
BLOK BAYUR	598,60 Ha
BLOK LOA JANAN	10.040 Ha
BLOK TANI BAKTI	379,40 Ha
BLOK SIMPANG PASIR	430,10 Ha
<b>TOTAL AREA</b>	<b>24.477,6 Ha</b>

	<b>PT. INSANI BARAPERKASA</b>
	<b>AMDAL PENAMBANGAN BATURARA</b>
<b>PETA KONSESI</b>	
<b>PT. INSANI BARAPERKASA</b>	
<small>Profil Perusahaan</small>	<small>Daftar Isi</small>
<small>Profil Lokasi</small>	<small>Daftar Gambar</small>
<small>Profil Lingkungan</small>	<small>Daftar Tabel</small>
<small>Profil Masyarakat</small>	<small>Daftar Lampiran</small>
<small>Profil Ekonomi</small>	<small>Daftar Referensi</small>
<small>Profil Sosial</small>	<small>Daftar Pustaka</small>
<small>Profil Budaya</small>	<small>Daftar Kontak</small>
<small>Profil Hukum</small>	<small>Daftar Dokumentasi</small>
<small>Profil Lingkungan</small>	<small>Daftar Dokumentasi</small>
<small>Profil Masyarakat</small>	<small>Daftar Dokumentasi</small>
<small>Profil Ekonomi</small>	<small>Daftar Dokumentasi</small>
<small>Profil Sosial</small>	<small>Daftar Dokumentasi</small>
<small>Profil Budaya</small>	<small>Daftar Dokumentasi</small>
<small>Profil Hukum</small>	<small>Daftar Dokumentasi</small>



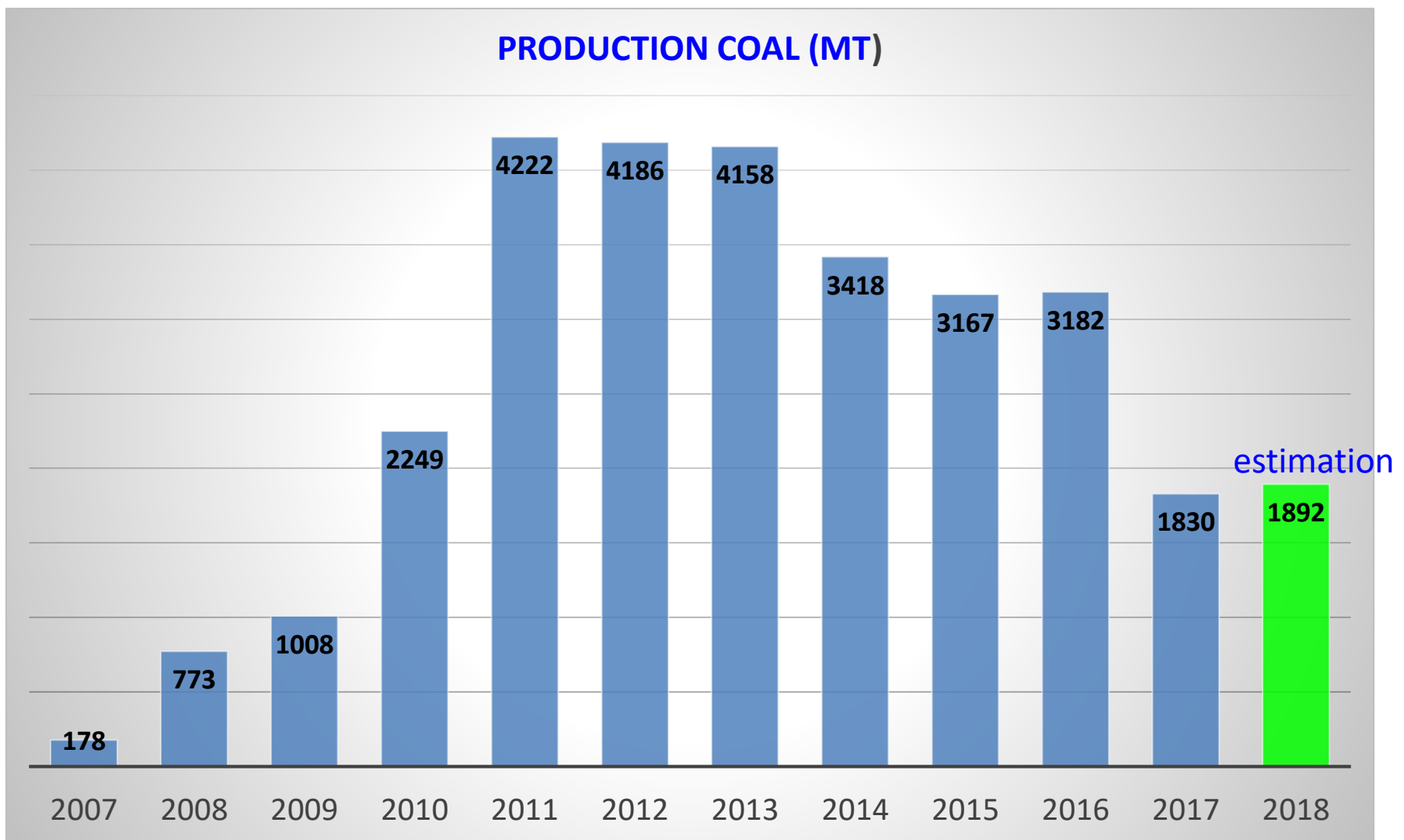
# Infrastructure Capacity 2018

LOCATION	DISTANCE (KM)	PORT	CRUSHER CAPACITY	LOADING CAPACITY
Purwajaya	13	Loa Duri	1.000 MT/Hour	800 MT/Hour
Purwajaya Selatan	10			
Manunggal Jaya	19			
Tani Bakti	14			
Handil Bakti	22			
Handil Bakti	11	PSM	300 MT/Hour	150 MT/Hour
Separi	22	SHS	350 MT/Jam	500 MT/Jam
<b>TOTAL/ Hour</b>			<b>1.650 MT/Hour</b>	<b>1.450 MT/Hour</b>

360 days a year, 18 hours a day

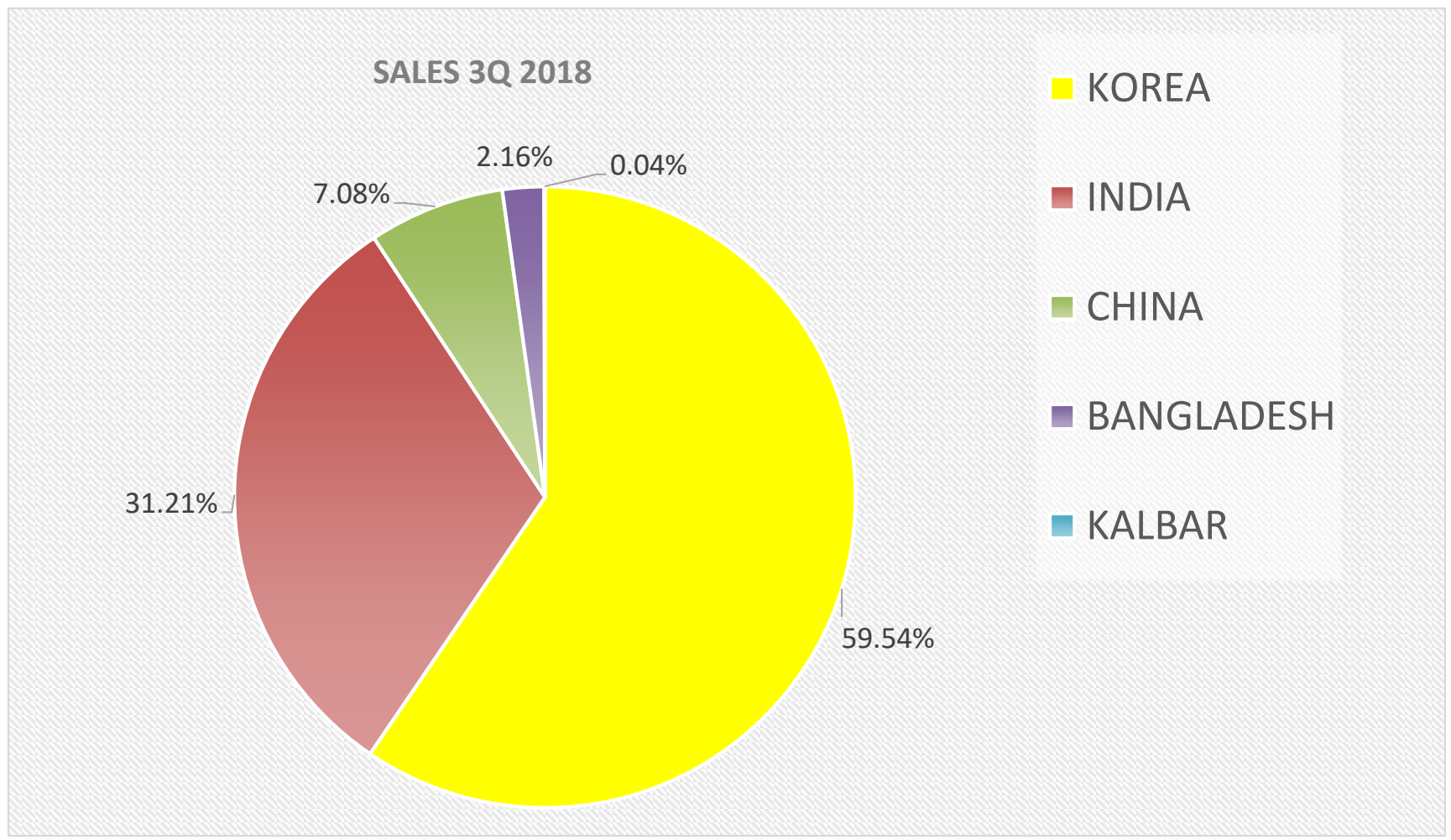
# Production Volume year 2007 s/d 2018

**PRODUCTION COAL (MT)**

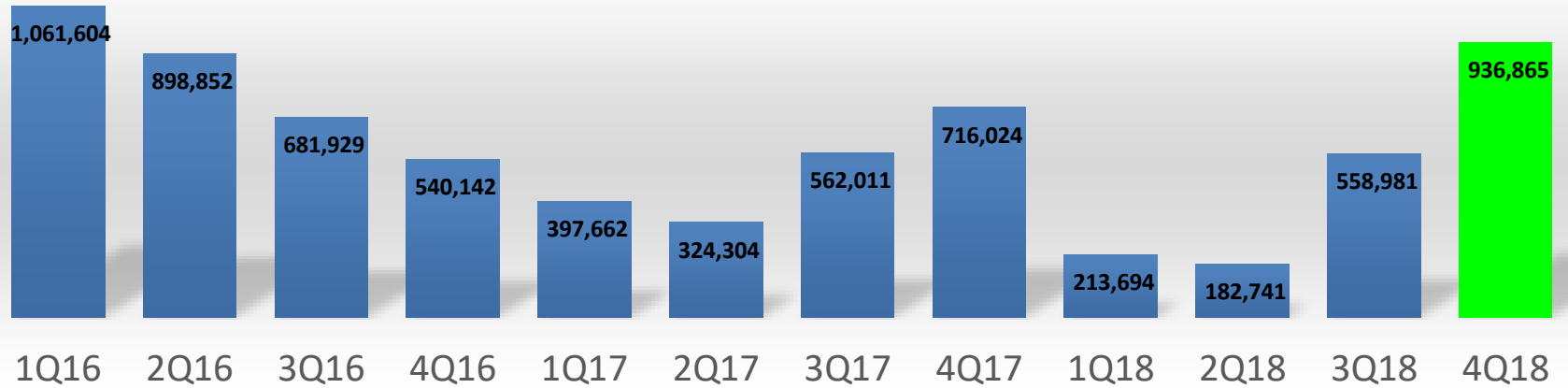


# Export Destination

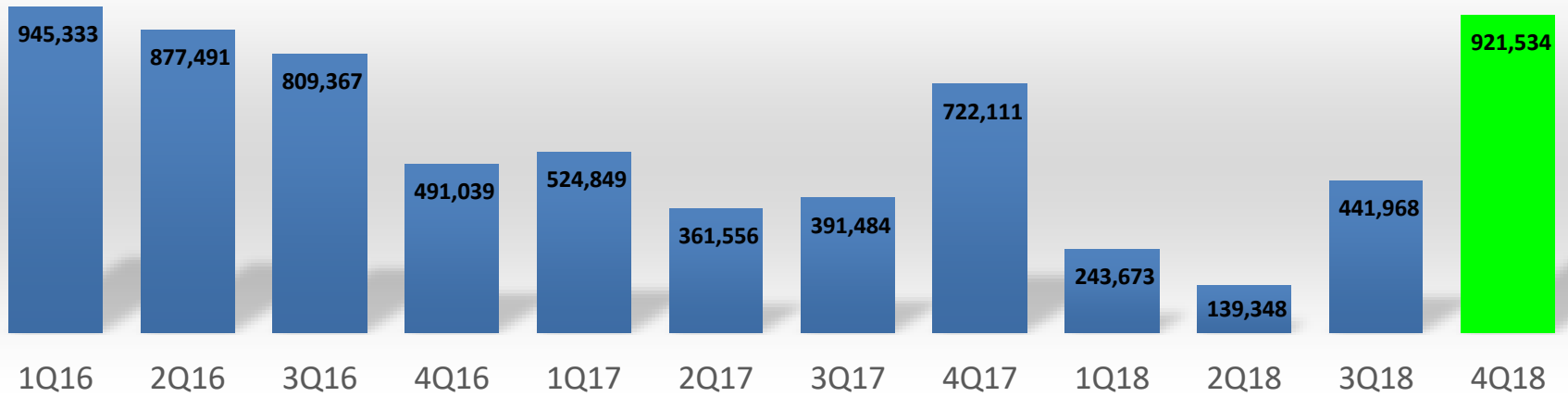
## JAN – OCT 2018



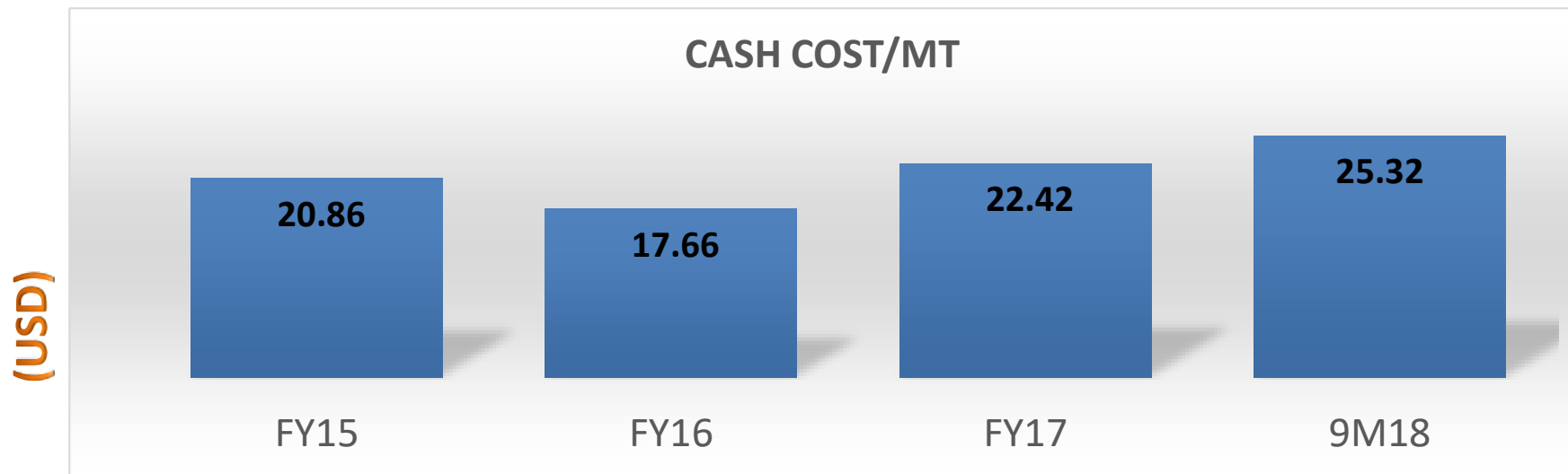
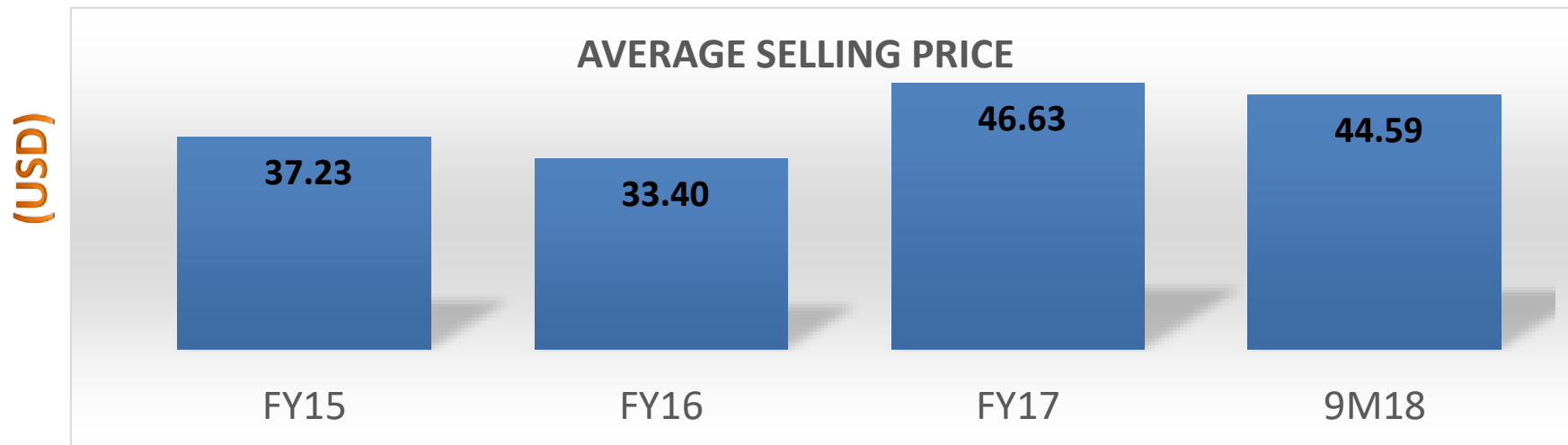
### Production Volume Per Quarter (MT)



### Sales Volume Per Quarter (MT)

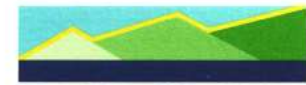


13 **Average Selling Price  
(US\$/MT), FOB Vesell**

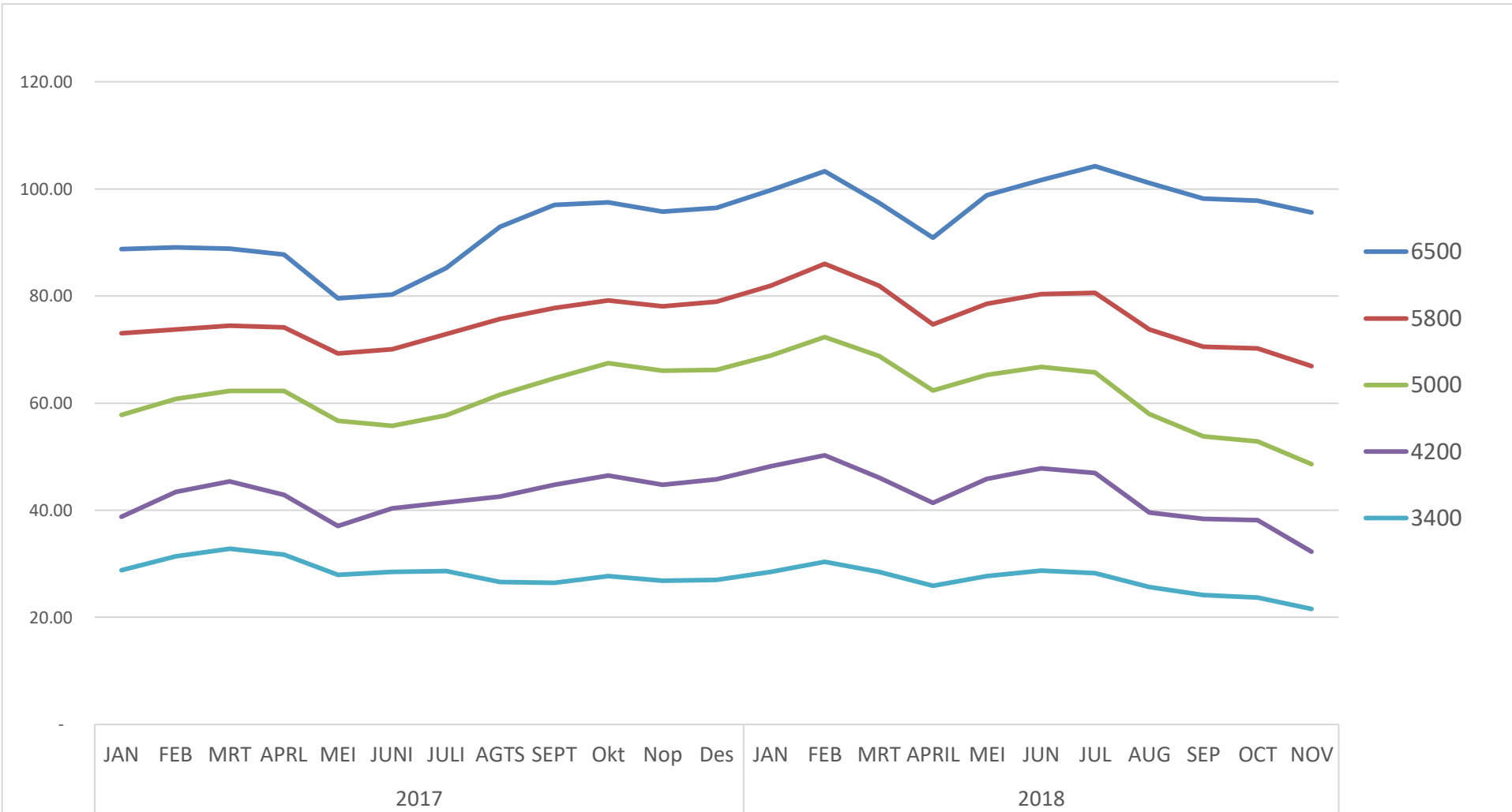


# Indonesia Coal Index Selling Price

## Jan 2017 – Nov 2018



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## Statement of Profit and Loss



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PT RESOURCE ALAM INDONESIA Tbk

	<b>9M2018</b> (US\$/Million)	<b>9M2017</b> (US\$/Million)	<b>(%)</b>
Revenue	36.24	53.86	(32.71%)
Gross Profit	11.07	16.66	(33.55%)
Operational Profit	5.31	11.77	(54.85%)
Net Profit After Tax	2.11	8.17	(74.17%)

## Financial Position

	<b>9M2018</b> (US\$/Million)	<b>9M2017</b> (US\$/Million)	<b>(%)</b>
Total Asset	109. 23	95.95	13.84%
Total Liabilities	22.18	12.11	83.15%
Total Equity	87.05	83.84	3.83%
Debt <sup>1</sup>	6.89	1.07	543.93%

<sup>1</sup> Leasing + Bank Loan



## Financial Ratio

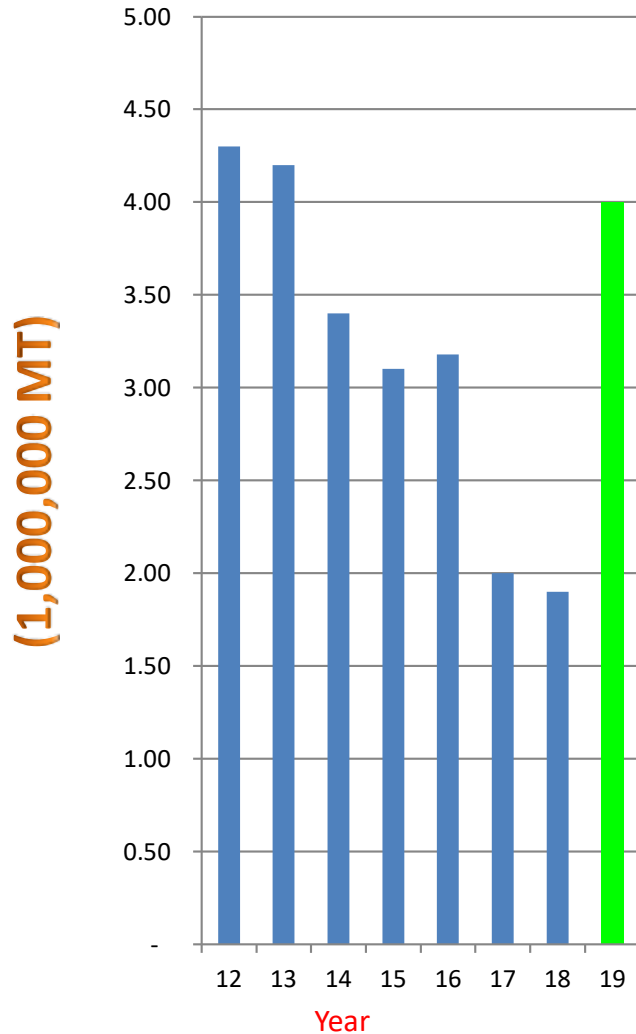
<b>RATIO</b>	<b>9M2018</b>	<b>9M2017</b>
Gross Margin	30.53%	30.93%
Operational Margin	14.66%	21.85%
Net Margin	5.81%	15.18%
ROA (peryear)	2.57%	11.36%
ROE (peryear)	3.22%	13.00%
Debt <sup>1</sup> to Equity	7.91%	1.28%

<sup>1</sup> Leasing + Bank Loan

# The Efforts to Improve the Performance in the Future

1. The availability of heavy equipment and adequate supporting facility to support mining operation.
2. The Company manages to re-adjust the Striping Ratio (SR).
3. The Company remains keeping of mega pit design in the mining at Loajanan and Tani Bakti Blocks for long-term period.
4. The Company manages to accomplish the process of borrow-to-use forestry permit in this year at Separi Block and next year in the concession location of PT. Loa Haur as well as the Special Jetty in order to be able to accommodate coal production from PT. Loa Haur mining.
5. Increase the motivation and working spirit of the employees through special training program.

# Projection 2018



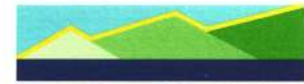
- The Company makes a projection of production up to the end of 2018 of approximately 1.9 million tons
- Having the expectation that coal price will be better in 2019, the Company has production target of 4.0 million MT.
- Having the expectation that coal price will be better in 2019, the Company has production target of 4.0 million MT.
- Planned target of production can be achieved due to:
  - a. The capacity of heavy equipment and the whole infrastructures which have been completed and adequated.
  - b. Additional new production from several block.
  - c. Re-adjusting the stripping ration in accordance with market condition.
  - d. Additional sales to domestic market..

- 1. Make sure that target of production and sales in 2018 can be achieved well in accordance with market condition.**
- 2. Increase the productivity and operational efficiency of the Company in order to keep resulting a significant Return on Equity.**
- 3. Continuously improve the level of Good Corporate Governance of the Company.**
- 4. Keep maintaining its good mining practice and the management of K3 and environment in accordance with the applicable regulation and keep performing CSR program and Community Development Program (PPM/Comdev).**

# Most Update Information of the Company

- 1. Obtaining the certification of Quality Management System of ISO 9001:2015 and Environment Management System of ISO 14001:2015 under the scope of “Provision of Coal Mining”, the subsidiary of Insani Baraperkasa (IBP) in October and November 2018.**
- 2. PT. Insani Baraperkasa has signed the amendment of PKP2B with the Indonesian Government in accordance with the provision of Mineral and Coal Mining Law No.4 of 2009.**

# ZERO ACCIDANCE CERTIFICATE



RAIN GROUP

PT RESOURCE ALAM INDONESIA Tbk

No. Reg. 152/PPK/DTKT-KALIM/K3 AWARD/2018



PEMERINTAH PROVINSI KALIMANTAN TIMUR  
**PENGHARGAAN KECELAKAAN NIHIL**

*diberikan kepada :*

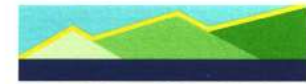
**PT. INSANI BARA PERKASA**  
**Kab. Kutai Kartanegara**



Berdasarkan Peraturan Menteri Tenaga Kerja dan Transmigrasi Nomor PER-01/MEN/2007, diberikan **Penghargaan Kecelakaan Nihil (Zero Accident Award)** atas prestasinya dalam melaksanakan Program Keselamatan dan Kesehatan Kerja (K3) sehingga mencapai **1.387.436** jam kerja orang tanpa kecelakaan kerja, terhitung sejak **1 Januari 2016 s/d 31 Desember 2017**

Samarinda, 12 Februari 2018  
**GUBERNUR KALIMANTAN TIMUR**

**Prof. DR. H. AWANG FAROEK ISHAK**



155

**GUBERNUR KALIMANTAN TIMUR****Sertifikat**

DIBERIKAN KEPADA :

**PT INSANI BARA PERKASA**

PERINGKAT :

**HIJAU****Program Penilaian Peringkat Kinerja Perusahaan  
Dalam Pengelolaan Lingkungan Hidup Tahun 2017 - 2018**

Samarinda, 05 Juni 2018

**PROF. DR. H. AWANG FAROEK ISHAK**  
Gubernur Kalimantan Timur

# SERTIFICATE OF OBEDIENCE TOP TAX PAYER



DIREKTORAT JENDERAL PAJAK  
KANTOR WILAYAH DJP JAKARTA PUSAT  
KANTOR PELAYANAN PAJAK MADYA JAKARTA PUSAT

Dengan hormat menyampaikan Penghargaan  
Kepada :

**INSANI BARAPERKASA**

atas Peran Serta Sebagai Pembayar Pajak besar Tahun 2017 di Lingkungan  
Kantor Pelayanan Pajak Madya Jakarta Pusat

Jakarta, 24 Oktober 2018

Kepala Kantor

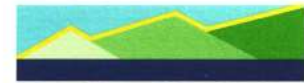


Joni Mantong





# Certificate ISO 9001:2015 dan ISO 14001:2015



**RAIN GROUP**

PT RESOURCE ALAM INDONESIA Tbk



PSB Singapore

## CERTIFICATE

The Certification Body  
of TÜV SÜD PSB Pte Ltd  
certifies that

**PT INSANI BARAPERKASA**  
Jln. PM. Noor Perumahan Bumi Sempaja  
Ruko Griya Niaga II Blok K, L, M, N  
Samarinda 75117  
Indonesia

has established and applies  
an Environmental Management System for

**Provision of Coal Mining**  
(See Appendix to Certificate for Details)

Proof has been furnished that the requirements  
according to

**ISO 14001:2015**

are fulfilled. The certificate is valid from **2018-10-16 to 2021-10-15**  
Certificate Registration No. **2018-0755**  
Date of Print : **2018-10-16**



*Siew*  
SIEW Kwai Heng, Tiffany  
Certification Manager  
Business Assurance Division  
Management Systems



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(\*Please refer to [www.tuv-sud.com.sg](http://www.tuv-sud.com.sg) for current certificate status in the "Directory of Management System Certified Companies".)

TÜV SÜD PSB Pte Ltd - 1 Science Park Drive - Singapore 118221

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ZERTIFIKAT ♦ CERTIFICATE ♦ 認證證書 ♦ СЕРТИФИКАТ ♦ CERTIFICADO ♦ CERTIFICAT



PSB Singapore

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a Quality Management System for

**Provision of Coal Mining**  
(See Appendix to Certificate for Details)

Proof has been furnished that the requirements  
according to

**ISO 9001:2015**

are fulfilled. The certificate is valid from **2018-11-12 to 2021-11-11**  
Certificate Registration No. **2018-2-2507**  
Date of Print : **2018-11-12**



*Siew*  
SIEW Kwai Heng, Tiffany  
Certification Manager  
Business Assurance Division  
Management Systems



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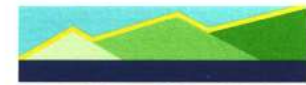
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TÜV SÜD PSB Pte Ltd - 1 Science Park Drive - Singapore 118221

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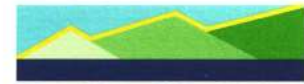
# Loading Facility Loajanan



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# Progress Open Pit TBS



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# Team Work Insani



# Vessel Activity



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# Community Development Program (PPM ) INSANI



Helping for earthquake Tsunami at Sulteng through Kasat Reskrim Polresta Samarinda



Helping Capex assistance at Kelurahan Handil Bakti Samarinda



PAUD Insani Cendekia



Workshop Training



Workshop Design Grafis



33 Submission of ISO 9001:2015 and ISO 14001:2015 Certification by the President Director of the TUV SUV to the President Director of the PT Insani Baraperkasa



34 Submission of ISO 9001:2015 and ISO 14001:2015 Certification by the President Director of the TUV SUV to the President Director of the PT Insani Baraperkasa



Submission of ISO 9001:2015 and ISO 14001:2015 Certification by the President Director of the TUV SUV to the President Director of the PT Insani Baraperkasa



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